

PRESS RELEASE



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BANTERRA BANK EXPANDS ITS ARIZONA FOOTPRINT WITH A NEW BRANCH AND TEAM

Marion, IL – *Banterra Bank*, the region’s largest locally-owned bank with locations in Illinois, Indiana, Kentucky, Missouri, and as of 2019 – Arizona, is now expanding further within Arizona with a new branch in Scottsdale, a new market executive, Julian Fruhling, to lead regional efforts and a new team for Scottsdale.

The new Scottsdale branch, which opened on May 18th, is located at 15100 N. 78th Way. This is the third *Banterra* location in the Phoenix Metro area. *Banterra* established a loan production office primarily focused on Machine Tool Finance in November 2018 in Tempe and launched a new digital-focused bank brand, Sun Canyon Bank, with branch opening in June 2019 in Sun City West.

Julian Fruhling, who will be leading *Banterra’s* Arizona Region, is a 44-year-banking veteran and served most recently as Managing Director for Alliance Bank of Arizona, where he served for seven years.

“Our expansion into Arizona is about growing our bank and broadening what we’ve done well in the Midwest to a healthy market in a different area of our country,” said Jeff May, President & CEO of *Banterra Bank*. “This new *Banterra* branch will further support our strong base of Arizona machine-tool-finance customers also. I couldn’t be more pleased with Julian Fruhling on board to lead these important efforts.”

Prior to Fruhling’s role at Alliance Bank of Arizona, he served as President & CEO of Arizona banks including Legacy Bank of Arizona/Enterprise Bank for seven years and Founders Bank of Arizona/Compass Bank for 14 years. Prior to moving to Arizona in 1990, he served as Senior Vice President and Chief Credit Officer for First National Bank of Danville in Danville, Illinois for 9 years and was President & CEO of Sidell State Bank in Sidell, Illinois, a position that he held at age 25.

Fruhling is a past president of the Arizona Bankers Association and a past board chair for Honorhealth, an integrated health system in Phoenix and Scottsdale. He earned his pilot’s license in 1975 and is a commercial-rated pilot with more than 2,000 hours of flight time. He holds a Bachelor of Science degree in Agriculture and a Master of Business Administration degree from the University of Illinois.

Joining the management team with Fruhling is Katie Johnson as Banking Center Manager and Kelly McCurdy as Mortgage Lending Manager.

Johnson joins Banterra with more than 15 years of banking experience. She most recently served as eBranch Manager, Call Center for Credit Union West in Glendale, Arizona. Prior to that, she was Assistant Manager II, Call Center for Black Hills Federal Credit Union in Rapid City, South Dakota and served various positions at Wells Fargo Bank for ten years including Personal Banker.

McCurdy joins Banterra with more than 20 years in mortgage lending experience. He most recently served as Senior Mortgage Loan Originator/Team Leader at VIP Mortgage, Inc. He served as Senior Mortgage Loan Originator at other companies including Primary Residential Mortgage, Inc.; Finance of America, LLC; Podium Mortgage Corporation, Inc.; and LHM Financial Corp (dba CNN Mortgage). He served as Senior Vice President of Originations for Sallie Mae Home Loans for four years.

Banterra has positions available for their new Scottsdale location. If interested in applying, go to www.banterra.com.

Banterra Bank began as a single bank in Ridgway, Illinois in July of 1975. Today, *Banterra* has \$2 billion in assets and is ranked in the Top Ten Percent of U.S. Charter Banks and Top Five Percent for Illinois Charter Banks by asset size. *Banterra* has more than 40 locations in Illinois, Indiana, Kentucky, Missouri and Arizona, as well as a specialty lending division that serves customers nationwide. For more information, call 866-BANTERRA (226-8377) or go to www.banterra.com.

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